

## STREET FIGHTING SALES SKILLS

Do you want to:

- Sell without selling?
- Provide value, rather than sell products?
- Create a pipeline of highly qualified leads?
- Position yourself as the Expert?
- Achieve profits and achieve your financial goals?

Business coach and sales expert Bob Reish will lead a 12-week life changing interactive Street Fighting Sales Skills workshop. In this powerful workshop, you will:

- Build Your Referral Army
- Eliminate Cold Calls
- Develop Your Sales Blueprint
- Lower Acquisition Costs
- Raise Client Retention
- Increase Communication Efficiency
- Discover Your Powerful Marketing Message
- Understand Selling versus Negotiation
- Learn Powerful Listening Techniques
- Create Effective Questioning
- Reduce Closing Anxiety

Bob Reish demonstrates a proven process to do what you need to do, when you need to do it in a way that will make you comfortable doing it. You will learn how to turn networking and selling into nothing more than a great conversation.

Call Today! 623-628-1996





Tired of making cold calls?

Tired of networking with no results?

Tired of hearing "I'm not interested"?

Tired of just another training?

Tired of being tired?

## **CAVEAT INSTITUTE**

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